

## The Inescapable “Influencing”

**You will actively have to influence other people to achieve your aims and goals**

Have you ever ...	Would you like to ...
<ul style="list-style-type: none"> <li>⊙ Perceived influencing others as some kind of manipulating set of techniques to make people do what you want them to?</li> </ul>	Understand how to influence others with integrity.
<ul style="list-style-type: none"> <li>⊙ Given up because they won't / can't change?</li> </ul>	Understand how to read other people's non-verbal communication better.
<ul style="list-style-type: none"> <li>⊙ Wished people would just listen before objecting?</li> </ul>	Know when to effectively listen.
<ul style="list-style-type: none"> <li>⊙ Been frustrated in negotiations because no matter how nice you are – they won't give an inch?</li> </ul>	Be able to get buy-in from people and reach your goals quicker.
<ul style="list-style-type: none"> <li>⊙ Wished there was a better way of getting people to do what you want?</li> </ul>	Be able to create and achieve win-win outcomes in negotiations.

### Quality Tools & Learning Process ...

For each of **The 10 Inescapables** we have spent years and are continuing to **select and develop tools** based on appropriate and up-to-date research

- ⊙ To provide you with knowledge & tools
- ⊙ You can apply immediately
- ⊙ To benefit personally and be more effective at work
- ⊙ enabling better business results

With all of The 10 Inescapables we have designed **brain-friendly learning-processes** (face-to-face and virtual) to allow quick understanding and immediate application.

If you are interested to learn more ... [www.inescapables.com/tell-me-more](http://www.inescapables.com/tell-me-more)